

9505A Product Launch Q & A

1. Q: When will the 9505A be available?

A: Production units are planned to be available in December 2004.

2. Q: Are there any differences between the 9505 and the 9505A?

A: Yes. Iridium had to modify the 9505 phone due to internal components becoming obsolete and no longer supported.

3. Q: What are the differences between the 9505 and the 9505A?

A: The 9505A will continue to have the same features and functions as the 9505. Also, the 9505A has a similar form and, therefore, has virtually the same look and feel as the 9505. Three differences include:

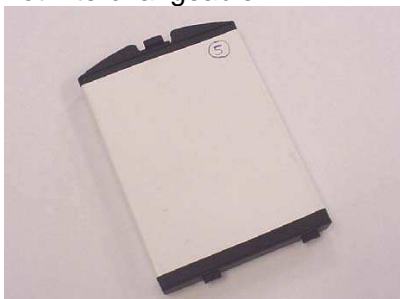
- Iridium replaced the IR Port with a 7mm power jack. The accessory connector on the bottom of the phone is no longer used for charging the phone.



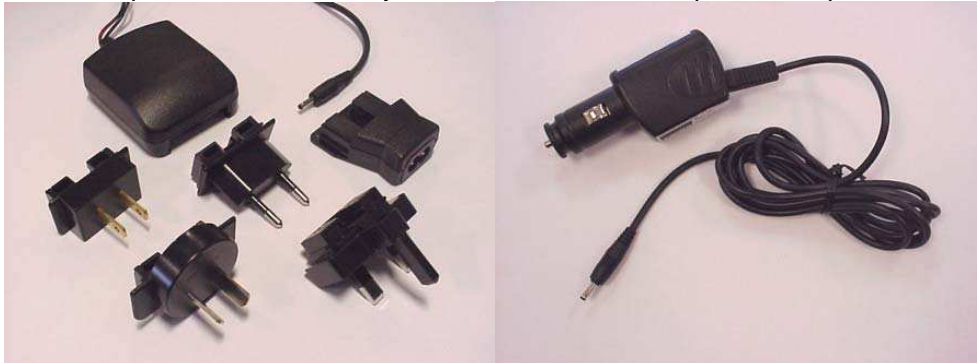
- Iridium modified the accessory connector on the bottom of the phone to prevent 9505 accessories from being used on the 9505A and visa versa.

Iridium had to make changes to certain accessories to accommodate component changes internal to the phone. These include:

- Battery – we have changed one alignment lug to prevent previous versions from being installed. This battery can only be used with the 9505A. 9505 and 9505A batteries are not interchangeable.



- AC and DC Chargers – there will be a new design with a different connector. The 9505A requires that the battery be installed in order to power the phone.



- RS232 Data Adapter – the color has changed to grey, and Iridium modified it to prevent previous versions from being installed by moving the alignment notch inward. Additionally, Iridium removed the power connector. This is the only accessory that connects to the phone using the phones accessory connector.



Alignment Notch Location

Power Connector Removed

4. Q: Will Iridium package the 9505A phone kit differently?

A: Yes. The 9505A phone kit will include the new accessories that are compatible with the 9505A.

5. Q: Will the pricing be different for the 9505A?

A: No.

6. Q: Will Iridium continue to carry all other accessories?

A: Yes

7. Q: Will Iridium continue to support and service the 9505?

A: Yes. We have taken measures to ensure warranty and repair services are maintained for as long as reasonably possible.

8. Q: How long will Iridium support the 9505 and accessories?

A: Iridium will continue to support the 9505 for as long as possible. Iridium will continue to make every effort to restore faulty phones based on each individual phone's condition. Iridium will continue to have sufficient inventory available for all of the accessories.

9. Q: Are there any marketing materials that we can use?

A: The photos that are provided in this communication are low resolution images and are provided for early reference only. Iridium will be providing high resolution images for marketing use in the near future.